WHY WE LIKE UNRATED CONVERTIBLES



Tell us about your use of unrated convertibles.

Transcript of a video recorded on May 1, 2018

Issuers often have no other debt.

A big part of the convertible market are unrated, and we're comfortable working in that part of the space. The reason they're typically unrated is because the companies often have no other debt in the capital structure and usually no other traded debt, publicly traded debt.

In the high yield market if you're going to issue, whether it's CCC- or BB-rated paper, investors require a rating. In the convertible market if you're not getting investment-grade rating, investors are comfortable doing their own work, and those companies will typically come to the market non-rated.



ELI PARS

Co-CIO, Head of
Alternative Strategies
and Co-Head of
Convertible Strategies,
Senior Co-Portfolio
Manager

But we oftentimes like those credits. Those are companies where the convertible is the only debt in the cap structure or most of it and even if those companies get in trouble, the default rate in a lot of non-rated securities is better than you might expect for a general, below investment-grade security.

WATCH VIDEO



Video recorded 5/1/18.

Before investing, carefully consider the fund's investment objectives, risks, charges and expenses. Please see the prospectus and summary prospectus containing this and other information which can be obtained by calling 1-800-582-6959. Read it carefully before investing.

Opinions and estimates offered constitute our judgment and are subject to change without notice, as are statements of financial market trends, which are based on current market conditions. We believe the information provided here is reliable, but do not warrant its accuracy or completeness. This material is not intended as an offer or solicitation for the purchase or sale of any financial instrument. The views and strategies described may not be suitable for all investors. The material has been prepared for informational purposes only, and is not intended to provide, and should not be relied upon for, accounting, legal or tax advice. References to future returns are not promises or even estimates of actual returns a client portfolio may achieve. Any forecasts contained herein are for illustrative purposes only and care not to be relied upon as advice or interpreted as a recommendation.

Convertible securities consist of the potential for a decline in value during periods of rising interest rates and the risk of the borrower to miss payment.



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