

So, Where Do You Live?

October 2015

The new tax act passed by Congress in 2013 has brought more certainty to estate and income tax discussions for individuals. With a relatively low estate tax rate (40%) and ongoing higher estate tax exemption amount (\$5.25 million indexed for inflation), only about 1% of taxpayers are now subject to the estate tax.

It's not surprising, then, that taxpayers have shifted their focus to federal income tax planning. As you may recall, the new law is known as The Taxpayer Relief Act of 2012. Yet, the term "relief" in the name of the new tax act remains a bit of a misnomer since all wage earning taxpayers owed more tax than the previous year.

The new tax act also creates different levels at which someone may be classified as a "wealthy" taxpayer subject to higher rates, loss of exemptions and deductions and the new Surtax (3.8%) under the Health Care Act that can apply to net investment income.

In light of these changes, taxpayers are considering how to save federal income taxes. But, they also have become more sensitive to the cost of state taxes that they may pay over time.

Of course, each state maintains its own tax laws to collect income or estate (or inheritance) tax. These different laws may have a significant impact on a taxpayer's decision to relocate during retirement.

That is, saving state income tax dollars can help improve cash flow and spending power in a meaningful way during retirement. Saving state estate tax dollars also can help increase the legacy that someone can leave to their family.

So, it's no surprise that as the "baby boom" generation retires, wealth preservation discussions involve decisions to relocate to another state. A retiree may enjoy nicer weather or a change of scenery, but he or she may enjoy some beneficial tax savings as well.

Income Taxes

Income tax rates vary widely from state to state. Some states do not tax income at all (such as Florida, Nevada, South Dakota, Texas, Washington and Wyoming). Whereas, other states have tax rates that approach or exceed 10%. Some municipalities within states even maintain additional, regional income taxes.

Some states distinguish between taxing wage income as compared to investment income (such as New Hampshire and Tennessee). Still other states distinguish between taxing retirement income as compared to other income.

Within the states that do not tax retirement income, some distinguish among social security benefits, public and private pensions benefits and retirement account distributions when determining exemptions and taxes.

The accompanying illustration provides much of this detail in a single picture. Do you now see our country any differently than you had before?

Estate Taxes

Prior to June of 2001, most states collected estate taxes based on the federal state death tax credit. In other words, they would collect one dollar of estate tax for each dollar of credit allowed on a federal estate tax return.

After June of 2001, Congress changed the estate tax laws significantly over time. These changes ultimately phased out the federal state death tax credit. As a result, the majority of states (29) no longer collect any estate or inheritance taxes. Other states (6), however, still maintain their own inheritance tax system. Other states (2) collect both estate and inheritance taxes. Still other states (13 plus Washington, DC) have "decoupled" from the estate tax system by recognizing a lower estate tax exemption amount than the one available for federal estate tax purposes.

Even though a taxpayer may not be subject to the federal estate tax due to its higher exemption amount, that taxpayer may be subject to a state inheritance or estate tax in light of these changes. Some taxpayers consider changing residency during retirement in part to avoid these estate and inheritance taxes.

Moving Away

Speaking in the most broad terms, there are a couple of options that taxpayers consider when relocating during retirement. Some taxpayers sell their home and relocate to another state. Other taxpayers purchase another home and share time between their primary (new) and seasonal (prior) homes.

The problem with the latter approach usually revolves around two concerns. First, states often define residency differently for tax purposes. Second, the state a taxpayer has left usually will miss those taxpayer dollars (and may still try to collect them if possible).

Many states that are losing tax dollars have increased their audit practices especially in cases where taxpayers retain some connection to their state. These states may not simply accept a round trip plane ticket to bookmark the dates a taxpayer claims to be absent from that state. They now may review a long list of facts and circumstances to demonstrate a taxpayer's true intent to make a new home a permanent residence.

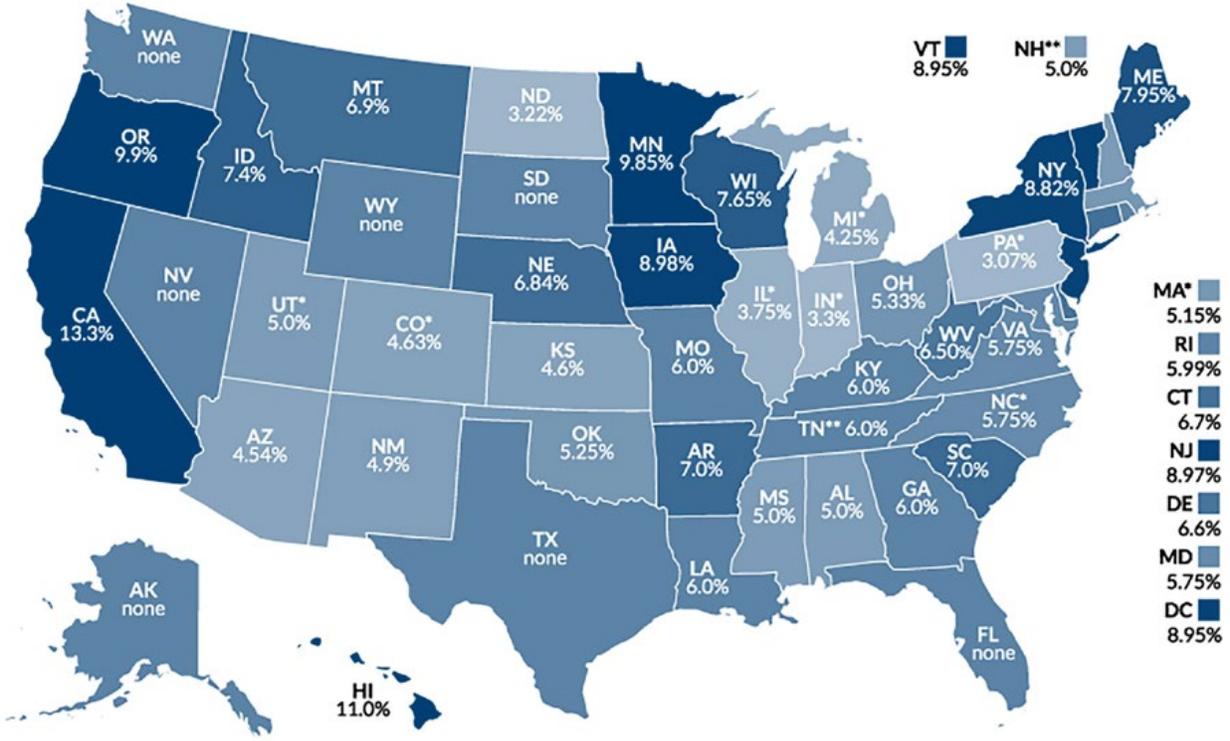
So, taxpayers must plan carefully when moving from one state to another while retaining more than one home. For this purpose, it's not only important for a taxpayer to prove he or she has arrived in a new home state; it's also important for that taxpayer to demonstrate a formal departure from the prior home state. This could prove difficult when the taxpayer maintains a home and other ties to the former state for family or social reasons.

Failure to plan properly could result in paying more state income taxes than intended. This could arise not only because states collect taxes at different rates. It also could arise because states don't necessarily offer credits for taxes paid to another state. In other words, income taxes could be due in more than one state. And, these costs could become surprising and significant.

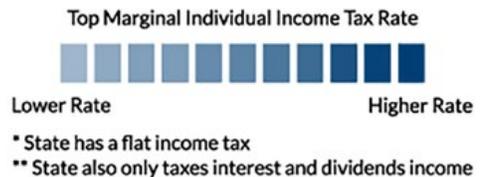
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TOP STATE INCOME TAX RATES

Top State Marginal Individual Income Tax Rates in 2015 (as of April 15, 2015)



Note: Map shows top marginal rates: the maximum statutory rate in each state. It represents the statutory tax rate on the last dollar of income earned for the highest income individuals in that state. It is not an effective marginal tax rate, which would include the effects of phase-outs of various tax preferences. Local income taxes are not included.
Source: State tax forms and instructions; *Facts & Figures 2015: How Does Your State Compare?*



ABOUT THE AUTHOR



Terry LaBant leads our Wealth Strategies team. Terry has over 20 years of experience consulting with clients in the core areas that influence the creation, preservation and protection of family wealth. They include: tax planning, estate planning, retirement planning, asset protection, strategic and succession planning for business owners.

Sources: The American Taxpayer Relief Act of 2012 (Public Law 112-240); Patient Protection and Affordable Care Act of 2010 (Public Law 111-148); Tax Foundation, state forms and instructions; CCH, a Wolters Kluwer Business

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